



TURNOVER AT 30 SEPTEMBER 2016: €414.7 MILLION

HERIGE

L'Herbergement, 8 November 2016

Turnover up 2.1% for the first nine months

IFRS — € million	2016 ⁽¹⁾	2015 ⁽²⁾	2015	%
Consolidated turnover		restated	reported	2016 vs 2015
				restated
1 st quarter	135.7	128.0	136.9	6.1%
2 nd quarter	155.0	149.5	158.1	3.7%
3 rd quarter	123.9	128.7	138.1	-3.7%
TOTAL	414.7	406.2	433.1	2.1%
Building materials trading	271.4	266.2	293.1	2.0%
Concrete industry	57.4	57.8	57.8	-0.6%
Industrial joinery	93.9	88.2	88.2	6.5%
<i>Others</i>	20.7	22.9	22.9	-9.7%
<i>Inter-segment eliminations</i>	-28.8	-29.0	-29.0	-

⁽¹⁾ Figures have not been audited. Turnover for 2016 is reported in line with IFRS 5 (excluding activities sold or in process of being sold).

⁽²⁾ Turnover restated for activities sold or in the process of being sold in accordance with IFRS 5.

Activity in the 3rd quarter of 2016

HERIGE Group posted turnover of €123.9 million in the third quarter of 2016, down 3.7% on the same period in 2015. All Group activities suffered from a negative calendar effect, with 2 working days less in the third quarter triggering a drop-in business volumes.

Turnover for the Materials trading business fell 2.5% to €82.9 million. Impacted by the termination of the Slabs and Cladding activities on 31 July 2016, Concrete industry turnover also fell 5.6% and continues to be hampered by a fiercely competitive market. Turnover for Industrial joinery dropped back 4.0% over the period, notably for PVC joinery.

At the end of the first nine months of 2016, Group turnover amounted to €414.7 million, up 2.1% at constant scope which reflects a gradual rebound in activity.

Outlook and developments

Stronger sales remain the priority for HERIGE Group in order to fully capitalize on the first positive signs from the construction sector. As the end of the year approaches, the Group is enjoying an improvement in its order book for Joinery which benefits from the momentum behind its AM-X product and a sustained level of activity for Materials trading linked to the success of its "Batidays" operation.

Another Group priority is to take the necessary action to restore the profitability needed to finance its future development.

Change in Governance

HERIGE's Management Board has appointed Philippe Queneau as Chief Executive Officer for the Concrete industry division with an effective date of January 1, 2017 to replace Daniel Robin who will head up the Group's External Relations Department. This new function will enable the Group to forge privileged ties with professional and institutional bodies, intervene upstream of transactions and future projects, and promote HERIGE's expert knowledge of all of its businesses.

NEXT PRESS RELEASE: 2016 turnover on 7 February 2017 (after the stock exchange closes)

All our financial communications are available on our website www.groupe-herige.fr

ABOUT HERIGE

HERIGE focuses on three business sectors of the building industry: Materials trading, the Concrete industry and Industrial Joinery. Originally based in the Vendée region, HERIGE currently employs close to 2,600 people and is active in Western France and the French overseas departments and territories, as well as in China and Canada.

**HERIGE is listed on Euronext Paris, Compartment C
PEA/PME eligible**

Indices: CAC SMALL, CAC MID & SMALL, CAC ALL TRADABLE,
ENTERNEXT@PEA-PME 150

Gaia Index

Codes: ISIN FR0000066540, Ticker: HERIG

Bloomberg HERIG.FP, Reuters HERIG.PA

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